

# IMARKNOW



# A PREMIER OPPORTUNITY

FOR IMARK SUPPLIERS AND SERVICE PROVIDERS



## IMARK Now — Your direct wire to leading electrical distributors

IMARK Now is the leading publication for electrical distributors across North America. Our award-winning magazine features the latest electrical industry news, trends, and products, as well as articles on management strategy, market focus, marketing, innovative technologies and member profiles.

#### **About our audience:**

*IMARK Now* is the go-to resource for executives and other electrical industry professionals.



### The Value of Advertising in IMARK Now

- Access to a highly-targeted and engaged audience of electrical industry professionals. *IMARK Now* readers make the purchasing decisions for their companies.
- Earn points toward IMARK Platinum or Gold status and the coveted IMARK Supplier of the Year award.
- Maximize your marketing budget when your ads appear in both the print and digital editions of *IMARK Now*. Ads in the digital edition are clickable, linking to your website.

#### **Advertising:**

**Joe Morris** 

**Email: JMorris@cmasolutions.com** 

Phone: 609.297.2212

# **IMARK NOW**

#### **IMARK Now EDITORIAL STAFF**

The staff includes seasoned publication and editorial professionals who have years of experience working in the electrical industry.

#### **Executive Editor**

Steve Ruane SRuane@imarkgroup.com 1.301.281.8118

#### **Publisher**

Jeffrey Barnhart JBarnhart@cmasolutions.com

#### **Editor**

Erin Klebaur EKlebaur@cmasolutions.com

#### **Executive Managing Director**

Kenneth Hitchner KHitchner@cmasolutions.com

#### **Managing Editor**

Jennifer Kohlhepp JKohlhepp@cmasolutions.com

#### **Advertising Manager**

Joe Morris
JMorris@cmasolutions.com

#### **Creative Director**

David Sherwood DSherwood@cmasolutions.com

#### **Production Manager**

Scott Elgart SElgart@cmasolutions.com

#### **Accounts Receivables**

Todd DeFilippis
TDeFilippis@cmasolutions.com

#### Back Issues of IMARK Now

Back issues from April 2015 can be viewed by IMARK members and suppliers on the IMARK website. Go to Marketing Tools, *IMARK Now* Magazine.

What our readers say:

"I just read the Spring issue from cover to cover. Great job! It is one of the best issues ever! Great information for any size member."

Advertising: Joe Morris

**Email: JMorris@cmasolutions.com** 

Phone: 609.297.2212

*IMARK Now* is a potent vehicle for reaching a targeted audience of electrical distributors receptive to your products and services. Here are three great ways to get your company in front of IMARK distributor members:

#### **Print Insertions**

Present your products or services in beautiful full color ads throughout the magazine. We pair ads with complementary editorial content for maximum marketing effectiveness.

#### **Premium Opportunities**

Go beyond traditional advertising with premium inserts—a double-sided ad printed on heavy card stock or a showcase brochure of up 12 pages. These ads literally stand out in the printed magazine and draw attention with their heavier paper printing. Like other ads in the digital edition, these inserts are included and are clickable. Premium inserts are limited to three per issue.

#### **2019 Advertising Closing Dates**

| Publication Date | Ad Space Closing | Ad Material Due |
|------------------|------------------|-----------------|
| Spring           | February 15      | February 22     |
| Summer           | June 21          | June 28         |
| Fall             | September 27     | October 4       |

#### **Advertising Rates** (all ads four-color)

| Ad size                   | 1X       |  |
|---------------------------|----------|--|
| (per insertion)           |          |  |
| 2 Page Spread             | \$9,485  |  |
| Full Page                 | \$4,652  |  |
| 2/3 Page                  | \$4,075  |  |
| 1/2 Page                  | \$3,785  |  |
| Premium Placements:       |          |  |
| Page 5 placement          | \$5,350  |  |
| Special Request placement | + 15%    |  |
| All Covers                | SOLD OUT |  |

#### **Premium Opportunities**

| Туре  |                 |  |
|---|-----------------|--|
| 2 Page Premium<br>Card Stock Insert                                   | Call Joe for    |  |
| Premium Showcase<br>Brochure Insert<br>Multiple Pages<br>up to 12     | Special Pricing |  |
| Note: Printing and Production Costs Not<br>Included Limit 3 Per Issue |                 |  |

#### **Digital Edition Opportunities**

#### **Digital Banners**

Banner ads are prominently placed in the digital edition eblast of *IMARK Now*, putting you at the top of the inbox of more than 8,000 electrical industry professionals. Print ad is required with banner placement.

#### **Artwork Guidelines**

Ad Dimensions: 576 px wide by 101 px high

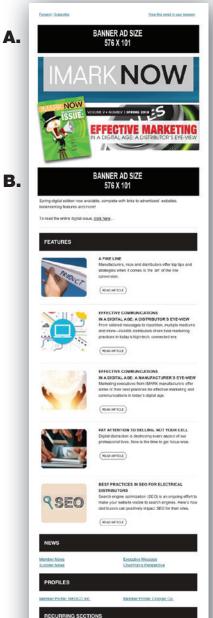
File Format: jpg files only

File Size: Cannot exceed 40KB

#### **INSERTION INFORMATION**

#### **Banner Advertising Rates**

| Ad size              | 1X              |
|----------------------|-----------------|
|                      | (per insertion) |
| A. Leaderboard - Top | \$2,800         |
| B. Leaderboard       | \$2,700         |



Management Strategies

Advertising:
Joe Morris
Email: JMorris@cmasolutions.com
Phone: 609.297.2212

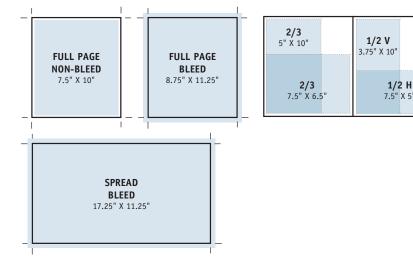
#### **Standard Advertising Dimensions**

- Live area is 7 1/2" wide X 10" deep.
- Files for bleed ads should measure 8 3/4" X 11 1/4" on the outside edge to allow for trim size of 8 1/2" X 11".
- All live matter should be kept 3/4" from trim on all sides.

#### **Artwork Guidelines**

(ONLY ELECTRONIC FILES ACCEPTED)

- FTP upload (see http://cmasolutions.com/upload-artwork/).
- The preferred format is a PDF file. The file must be Press Optimized PDF. Be sure to include any fonts and images linked to your file. All photos must be high resolution (at least 300dpi). All color ads must be saved as CMYK not RGB. All bleed ads must have the appropriate bleed, extending 1/8" beyond crop marks that are set to the trim size of 8 1/2" X 11".
- Sending a hard copy color proof is encouraged and is the only way we can ensure color accuracy.
- Files less than 3 MB in size can be sent via e-mail to JMorris@cmasolutions.com.
- IMARK Now is printed on a high-speed sheet-fed offset press, 4-color process.
- If we have not received your artwork by the published deadline, we reserve the right to use artwork submitted for a previous advertisement, or to cancel the ad.



Creative Marketing Alliance, the magazine's publisher, can provide design services for an additional charge. Contact Joe Morris at JMorris@cmasolutions.com for more information.



**Email: JMorris@cmasolutions.com** 

Phone: 609.297.2212



# **INSERTION ORDER FORM 2019**

# **IMARK NOW**

#### Send completed space reservation form to Joe Morris, Advertising Manager

Phone: 609.297.2212 Fax: 609.799.7032

E-mail: JMorris@cmasolutions.com

Please complete the following mandatory information.

#### Advertiser Information: (Please specify company name as it is to appear in ad index) Title: Contact: Address: \_\_\_\_\_ \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_\_ Telephone: \_\_\_\_\_\_ Fax: \_\_\_\_\_ Fax: \_\_\_\_\_ Please send me \_\_\_\_\_ additional copies of the magazine (limit 3). **Billing Information:** Accounts Payable Contact (or Agency): \_\_\_\_\_ \_\_\_\_\_ Title: \_\_\_\_\_ Address: City: \_\_\_\_ \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_ Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_ Purchase Order #: \_\_\_\_\_ Confirm CMA vendor set up: Yes No Ad Information & Frequency □ 1x ☐ All 3 issues Total Cost: \_\_\_\_\_ **Spring** ☐ New Ad ☐ Pick up existing ad (issue month/year) Brand Name for Advertiser Index \_\_\_\_\_size\_\_\_ Please use this Web Address for our ad link. Summer ☐ New Ad ☐ Pick up existing ad (issue month/year) \_\_\_\_\_ Brand Name for Advertiser Index \_\_\_\_\_size\_\_ Please use this Web Address \_\_\_\_ for our ad link. Fall ☐ New Ad ☐ Pick up existing ad (issue month/year) \_\_\_ Brand Name for Advertiser Index Please use this Web Address \_\_\_\_ \_\_\_\_for our ad link. Banner Advertising in Digital Issue ☐ Spring ☐ Summer Fall ☐ Pick up existing ad ☐ Leaderboard Top Leaderboard Brand Name for Advertiser Index \_\_\_\_ **Premium Insert** ☐ Spring ☐ Summer ☐ Fall Brief Discription Print ad is required with Banner placement Signed \_\_\_ Date



#### To upload files:

Go to FTP upload www.cmasolutions. com/upload-artwork/.

# Send all ad materials and insertions to:

Joe Morris
Advertising Manager
IIMARK Now
c/o Creative Marketing Alliance
191 Clarksville Road
Princeton Junction, NJ 08550
Phone: 609.297.2212

#### **Billing Contact:**

Todd DeFilippis
TDeFilippis@cmasolutions.com

#### **Terms**

Ads are invoiced on the published date and are net 15. Materials will not be returned unless requested and a shipping number is provided. CMA will hold advertising material for 18 months.

#### **Cancellation Policy**

If you cancel space reservations more than one week after the reservation due date, you will be charged the full rate for the space originally contracted.



4201 Northview Drive, Suite 303,

Bowie, MD 20716 Voice: 301.567.8888 Fax: 301.567.7893

www.imarkgroup.com